

<i>For consultants and specifiers (think 3S):</i>	Included?
<b>Standard:</b> fabrication and installation to comply with BESA's DW154	
<b>Specialism:</b> fabricator/installer to be a BESA plastic ductwork specialist	
<b>Specify:</b> if possible, provide a short-list of names of suitable BESA members (such as Roperhurst, etc) [to check, email <a href="mailto:membership@thebesa.com">membership@thebesa.com</a> ]	
<i>For contractors (think F-A-C-E):</i>	Considered?
<b>Financial:</b> confirm the financial capacity to do the project ie <ul style="list-style-type: none"> <li>compare the contract value to the net worth of the sub-contractor – what multiple would raise a red flag?</li> </ul>	
<b>Assurance:</b> what third party evidence exists to validate the sub-contractor selection, ie <ul style="list-style-type: none"> <li>BESA membership</li> <li>SSIP</li> <li>Insurances, ie is contractors' all-risks cover greater than the contract value?</li> <li>Training records</li> </ul>	
<b>Capacity:</b> can they do the job, ie <ul style="list-style-type: none"> <li>Do they have the capacity in general to do the job (size and scale of ductwork)</li> <li>Do you need to visit to see for yourself?</li> <li>What other commitments might they already have at the time you want the job done?</li> </ul>	
<b>Experience:</b> can they reference projects of a similar scale ie <ul style="list-style-type: none"> <li>Value of project</li> <li>Size of ductwork</li> </ul>	

**If it's safety-critical, you need a specialist**