

Critical to any tender process is the ability to compare apples with apples.

Set out below is a checklist for sub-contractor competence which you may useful for comparative purposes.

Competence is a combination of:

Skills, Experience, Knowledge and Behaviours

	Roperhurst	Other contractor 1	Other contractor 2	Other contractor 3
ISO9001 UKAS certification	Yes			
BESCA UKAS certification	Yes			
BESA DW154 plastic specialist	Yes			
Footprint	45,000sq ft (Group) 14,000sq ft (Roperhurst)			
Butt fusion	3 x 4m machines (Group) 1 x 4m machine (Roperhurst)			
CNC	5off (Group) 1off (Roperhurst)			
Plastic specialists	30 (Group) 10 (Roperhurst)			
Total people	>50 (Group) 20 (Roperhurst)			
GRP	In house			
Net worth	£4.5m (Group) >£1m (Roperhurst)			
Years established	90 (Parent) 49 (Roperhurst)			
Reference sites and case studies	Multiple reference sites in construction and in industrial markets. Case studies are available			